



Based in Timisoara, Romania, Etea Grain acts as originator and trader of cereals and oilseeds from Eastern Europe. Through our activity we connect farmers to processors, helping both of them to successfully face market challenges and the ever-changing modern agri-food system.

We aim to serve both local and export markets through a customer-oriented approach, focused on providing a distinctive, seamless and timely service. Our Group has processed agricultural crops since the early 1960s. Over the years we have developed significant expertise in dealing with agricultural products. Our knowledge of and experience in the agribusiness field are the best guarantees for deep understanding of customer needs.

#### **Trading and Operations**

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*Cereals and oilseeds  
from Eastern Europe*



## Products

- Soft wheat
- Durum Wheat
- Corn
- Barley
- Rye
- Soybeans
- Rapeseed
- Sunflower seeds
- Sorghum
- Triticale
- DDGS
- Soybean meal
- Rapeseed meal
- Sunflower seeds meal
- Soybean powder
- Alfalfa pellets

## Organization and logistics

At present our origination activities are concentrated in Western Romania, where we have established strong relationships with local farmers by providing inputs, technical advice and financial support. We operate several storage facilities in order to manage agricultural crops directly sourced from local farmers and to properly support our timely delivery service. We deliver to our customers on FOB, CIF, FOR and DDP basis, according to their needs.

## Quality and Service

We believe that quality means customer satisfaction. Every stage of our activity is followed by our laboratories and external internationally-certified surveyors in order to guarantee both product specifications and full traceability of operations and products.

As service is a key component of our operations, we are strongly committed to prioritizing the needs of the customers throughout each step of the sourcing and supplying process.

Etea Grain is Gafta member, ISCC and ISO9001:2008 certified.

## Partnership and Integrity

Our business is built on long-lasting relationships, based on trust. We consider honesty, integrity and fairness essential in all our business conduct and aim for the highest standards of ethical business conduct. We stand behind our commitments and our goal is to build long-term relationships and trusted partnerships.